

# JOHANNES SCHNEIDER

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🌐 <http://josndr.github.io>

## Research Interests

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Primary Economic Theory, Innovation

Secondary Law and Economics, Organizations, Information

## Employment

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2023- Associate Professor (w/ tenure), UNIVERSIDAD CARLOS III DE MADRID

2023-2025 Marie-Curie Fellow w/ secondment 2023/2024 to UNIVERSITY OF BERN

2016-2023 Assistant Professor, UNIVERSIDAD CARLOS III DE MADRID

2021-2022 CRC TR224 Researcher, UNIVERSITY OF MANNHEIM

## Education

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2011-2016 UNIVERSITY OF MANNHEIM, GERMANY  
DEPARTMENT OF ECONOMICS *PhD in Economics, August 2016*

2006-2011 UNIVERSITY OF FREIBURG, GERMANY  
*Diplom (Master equivalent) in Economics, June 2011*

2008-2009 UNIVERSITY OF BOLOGNA, ITALY  
*Visiting Graduate Student in Economics and Political Science*

## Research

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### Publications

*Managing a conflict: optimal alternative dispute resolution*(with Benjamin Balzer)  
**The RAND Journal of Economics**, Summer 2021, 52(2), p. 415-445.

*Persuading to Participate: Coordination on a Standard* (with Benjamin Balzer)  
**International Journal of Industrial Organization**, September 2021, 78, 102764.  
This paper won the Best Paper award in 2021

*On Risk and Time Pressure: When to Think and When to Do* (with Christoph Carnehl)  
**Journal of the European Economic Association**, 2023, 21(1), p. 1-47.

*Mechanism Design with Informational Punishment* (with Benjamin Balzer)  
**Games and Economic Behavior**, July 2023, 40, p.197-209.

*The Wrong Kind of Information* (with Aditya Kuvalekar and Joao Ramos)  
**The RAND Journal of Economics**, Summer 2023, 54 (2), p.360-384.

### Working Papers

*A Quest for Knowledge* (with Christoph Carnehl, conditionally accepted, **Econometrica**), <https://doi.org/10.48550/arXiv.2102.13434>

*Embracing the Enemy* (with Álvaro Delgado-Vega), <https://doi.org/10.48550/arXiv.2406.09734>

*Belief Management and Optimal Arbitration* (with Benjamin Balzer, Reject&Resubmit, Journal of Economic Theory)

*Persuasion, Pandering, and Sequential Proposal* (in revision)

### Work in Progress (titles tentative)

*Bankruptcy Laws and Debt Roll-Over* (with Florian Exler)

*Situations* (with William Fuchs)

*Innovation, Catch-up, and Demand Uncertainty* (with Heiko Karle and Markus Reisinger)

## Teaching Experience

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### Graduate Madrid

*Advanced Microeconomics III—Information Economics* (PhD, lecturer & coordinator Fall 2017-2021)

*Industrial Organization—Theory and Regulation* (Master, lecturer & coordinator Fall 2021)

*Reading Group Microeconomics* (PhD, lecturer & coordinator 2018-2021, 2024-)

*Microeconomics B: Modern Contract Theory* (w/ Martin Dumav, Spring 2025, scheduled)

### Undergraduate Madrid

*Introductory Microeconomics* (lecturer, Spring 2017)

*Microeconomics for Students of International Studies* (lecturer Fall 2017-2019, coordinator 2017-)

*Intermediate Microeconomics* (lecturer Fall 2020)

### Graduate Mannheim

*Information Economics* (Masters, lecturer, Spring 2022)

*The Economics of Science and Ideas* (Masters seminar, lecturer, Spring 2022)

## Conferences, Workshops, and Invited Seminars

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- 2024 NHH Bergen, Linz, Lüneburg Workshop, Lisbon Game Theory Meeting, Barcelona Summer Forum, SIOE (Chicago), Relational Contract Workshop (Wels), Organisationsökonomischer Ausschuss (Wels), CEPR Contract and Incentives Workshop (Turin, scheduled).
- 2023 NHH Bergen, U Konstanz, U Bern, U St. Gallen, U Zurich, Prague Theory Workshop, Lüneburg Workshop, MaCCI Annual Conference (Mannheim), IO Ausschuss (Berlin), ENTER Jamboree (Mannheim), SAET (Paris), Verein für Socialpolitik Jahrestagung (Regensburg), ES European Winter Meeting (Manchester)
- 2022 UoI Urbana-Champaign [online], U Vienna, U Mannheim, Leuphana Lüneburg, U of Essex, Tilburg U, crc Retreat (Montabaur), MaCCI Annual Conference (Mannheim), Barcelona Summer Forum, SIOE (Toronto), Stony Brook ICGT
- 2021 U Bern, Tel Aviv U, JKU Linz, EARIE Annual Conference (Bergen), VfS Jahrestagung (Regensburg) [all online]
- 2020 UPF Barcelona, Paris (THEMA) [online], Bundesbank Banking Unit [online], MaCCI Annual Conference (Mannheim), European Law & Economics Association Meeting [online],
- 2019 Berlin (joint BERA seminar), Cemfi, Oslo (joint IO/Theory Workshop), IIOC (Boston), AL&EA Annual Meeting (New York), SAET (Ischia), SIOE (Stockholm), Jornadas de Economía Industrial (Madrid), Verein für Socialpolitik Jahrestagung (Leipzig)
- 2018 Bocconi, MaCCI Annual Conference (Mannheim), EEA-ESEM (Cologne), EARIE (Athens), SAEe (Madrid), Verein für Socialpolitik Jahrestagung (Freiburg)
- 2017 U Warwick, SAET (Faro), EARIE Annual Conference (Maastricht), Jornadas de Economía Industrial (Pamplona)
- 2016 BI Oslo, University of Oslo, NHH Bergen, CUNEF Madrid, UC Louvain, Carlos III de Madrid, Johnson at Cornell, Western University, University of Miami, UT Sydney, University of Bonn,

- University of Munich, MaCCI Annual Conference (Mannheim), EEA-ESEM Annual Congress (Geneva), Jornadas de Economía Industrial (Palma), Verein für Socialpolitik Jahrestagung (Augsburg), UECE Game Theory Meetings Lisbon, German Economist Abroad Christmas Meetings (Berlin)
- 2015 ENTER Jamboree (Mannheim), SFB-TR15 Young Researcher Workshop (Bonn), Econometric Society World Congress (Montréal), EEA Annual Congress (Mannheim, poster), EARIE Annual Conference (Munich), TSE MaCCI ENTER Workshop on Competition (Toulouse), ENTER Seminar (UCL), SFB-TR15 Young Researcher Workshop (Munich) Econometric Society European Winter Meeting (Milan)
- 2014 MaCCI Annual Conference (Mannheim), EEA-ESEM Annual Congress (Toulouse), EARIE Annual Conference (Milan), MaCCI IO Day (Mannheim), Brown Bag Seminar (Toulouse School of Economics)
- 2013 IAREP/SABE Conference (Morrow, GA)

## Affiliations

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Economics Institute: uc3m

Baffi Carefin–PERICLES: Political Economics of Reforms, Institutional Complexity, and Legislative Evaluation Studies

German Industrial Economics Committee: Industrieökonomischer Ausschuss of the Verein für Socialpolitik

German Organizational Economics Committee: Organisationsökonomischer Ausschuss of the Verein für Socialpolitik

## Services

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*Re-Design of a Module:* Full redesign of the course Economics I (Microeconomics) for the AY 2019/20 when switching the book to *Core The Economy* (entire module).

*University Services (current:)* Organizer of the Micro Seminar Series [w/ B.Ginsburg (2017-2019), w/ A. Kuvalekar (2019-2020), on my own (2020-2021), w/ Alan Crawford (2021-2023), w/ Martin Dumav (2022-)]

*University Services (past:)* Member of the Committee for the Digitalization of Class Rooms (2021), Member of the University Senate (2019-2021), Master Thesis Committee in Microeconomics (2019,2024), Tutoring of 1<sup>st</sup>-year PhD students (2021), Local Organizer of the ENTER Jamboree in Mannheim (2015), Assistant to the program chair EEA Mannheim (2015), PhD-Student Representative at the “Erweiterter Abteilungsrat” (Enlarged Department Council) in Mannheim (2013-2015), Student organizer of the ENTER Seminar Exchange Program in Mannheim (2013-2015),

*Refereeing:* American Economic Journal: Microeconomics; Economic Theory; Games and Economic Behaviour; Information Economics and Policy; International Economic Review; Journal of Conflict Resolution; Journal of Economics and Management Strategy; Journal of Economic Theory; Journal of Industrial Economics; Journal of Law, Economics, and Organization; RAND Journal of Economics; Review of Economics Studies; Social Choice and Welfare; Theoretical Economics.

*Conference Duties:* European Association of Law and Economic Conference (Area Organizer: Civil and Criminal Procedure; Evidence; Litigation; Settlement), Academic Discussant at the *Annual Conference of the Associations of Competition Economics (ACE)*: collusion in the market for Basque School Catering Services

## Grants & Awards

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- 2024-2028 Grant from the Agencia Estatal de Investigacion (Co-PI, other PI: Natalia Fabra, 103k€) for research on 'The Economics of the Energy Transition and Technological Progress'
- 2024 Personal grant from the Ministerio de Ciencia e Innovación: Ramon y Cajal Fellowship (PI: Johannes Schneider, 244k€)
- 2024 Uc3m Social Council Excellence Award (prize money: 13k€)
- 2023-2025 Marie Skłodowska Curie Grant (PI: Johannes Schneider, 204k€. Supervisors: Antonio Cabrales (uc3m) and Igor Letina (UBern))
- 2022 Best (theory) Paper award of the International Journal of Industrial Organization (together w/ B. Balzer, prize money: 1k€)
- 2022-2025 Personal grant from the Ministerio de Ciencia e Innovación: Juan De La Cierva Incorporacion (PI: Johannes Schneider, 97.8k€)
- 2022-2023 Personal grant from the Deutsche Forschungs Gesellschaft: Walter Benjamin Programm (PI: Johannes Schneider, 93.3k€, declined)
- 2021-2024 Grant from the Agencia Estatal de Investigacion (member of the research team, PIs: Antonio Romero and Boris Ginsburg) for research on 'Collective Decisions and Markets with Non-divisibles'
- 2020-2023 Grant from the Agencia Estatal de Investigacion (member of the research team, PI: Natalia Fabra) for research on the 'Frontiers of Industrial Organization'
- 2017-2021 Grant from the Ministerio de Economia y Competitividad (member of the research team, PIs: Antonio Romero and Luis Corchon) for research on the 'Allocation of Non-Divisible Goods'

## PhD Advising

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Committee: Alvaro Delgado-Vega (first placement: Harris Chicago, tenure-track assistant professor), Agustina Martinez (first placement: Leicester, lecturer)